Cowan opens new office here

PAT COWAN, BROKER, and Owner-Operator of Century 21, Countryside Real Estate, Inc. in Appomattox, is pictured with Secretary-Receptionist, Lauren Anderson. Century 21, Countryside Real Estate Inc. is located in the John Mosby Inn Building on Route 460.

By FRANCES ABBITT

Although it's new to Appomattox, the sign in front of the John Mosby Inn building is familiar... Century 21, Countryside Real Estate, owned and operated by Pat Cowan. Cowan, who until last week, was associated with Century 21, Gail Boswell and Associates, Lynchburg, is a native of LaFollette, Tennessee. She attended Carson-Newman College in Tennessee.

"A lot of people have had a tremendous impact on my life. There has always been someone, somewhere who has had a profound influence on me," she commented.

Leaving Tennessee at an early age she gained work experience in a lot of areas, working as a librarian, a host for furniture shows and various other jobs.

Pat moved to Appomattox nine years ago and wanted something to do. She found a position as dental assistant, first in Lynchburg and then here in Appomattox but that wasn't enough. An energetic person, with lots of drive, she wanted more of a challenge.

"After working for about a year as dental assistant, I decided I would like to find something that presented more of a challenge. Even though I enjoyed my work I felt that if I was going to work eight hours, five days a week, I had better be sure it was exactly what I wanted. So I began to look. At a party a friend suggested real estate and I liked the idea.

"I called Gail Boswell of Gail Boswell Associates in Lynchburg. At that time she was just opening her office. She said to me, 'You'll get out of a career in real estate just exactly what you put into it.'

Cowan, never a stranger to hard work, accepted the challenge. She attended real estate school at Moseley-Flint in Roanoke, took the course, passed the approximately four-hour long exam and was ready to go!

From the beginning, Pat loved selling, but it wasn't always easy.

"The first sale I made was a duplex and did I have problems! By the time the sale was completed, I think the buyer was sick of the sight of me!"

Pat has been in real estate for six years, all of those with Century 21. Century 21, a franchise system, had its beginning approximately 11 years ago when Art Bartlett of California initially invested $5,000. In his "Brain Child," The Century 21 Real Estate Corporation was recently sold for 18 million dollars.

Century 21 is now a subsidiary of Trans-World Corporation also the owner of Hilton Hotels.

National Headquarters for Century 21 are located in Irvine, California and regional headquarters are in Vienna, Virginia.

Each Century 21 office is individually owned and operated. There are a total of 75,000 Century Sales Associates nationwide. The sales volumne in 1983 was approximately 30 billion dollars. The national advertising budget for Century 21 nationwide is 22 billion dollars, including TV, radio, the newspapers and all other advertising.

There are 6,500 Century 21 offices in the United States and Canada. In October of 1983 Century 21 opened offices in Japan with an anticipated 500 offices to be opened within the next three years.

"Century 21 has grown to the place where one out of every nine houses sold, is sold by Century 21," said Cowan.

"I am really proud of the training program Century 21 has for their people," commented Cowan. "Called Careertrak, the courses offered include residential, relocaton, investment, management and an advanced course."

"To be really good in real estate sales, a person had to have the need within himself to do something just for himself... to be successful at something and to be willing to work for it," said Cowan.

"It takes a lot of things to sell a home," she continued. "Helping the buyer find something suitable and affordable, and then working out a financing plan the buyer will be comfortable with. A lot has to be considered and handled but 'we're the No. 1 professionals," and we are proud of the service we offer," Cowan concluded.

Pat and her husband Bruce are the parents of four children and reside in Walton Place.

Carwile wins forage award

Cleveland L. Carwile, Jr. of Rt. 1, Cullen, is the winner of the Outstanding Forage Producer Award in the Southern Piedmont forage area.

The dairyman, who works in partnership with his brother, Alton G. Carwile, received the award Thursday, Feb. 9, at the area's annual conference in the Appomattox Woodmen of the World Building.

The Southern Piedmont area includes the counties of Accomack, Amelia, Appomattox, Buckingham, Campbell, Charles City, Charlotte, Chesterfield, Cumberland, Dinwiddie, Essex, Fluvanna, Greensville, Halifax, Hanover, Henrico, Isle of Wight, Goochland, King and Queen, King William, Louisa, Lunenburg, Mecklenburg, New Kent, Northampton, Northumberland, Nottoway, Pittsylvania, Powhatan, Prince Edward, Prince George, Richmond, Southampton, Surry, Sussex, Westmoreland and York and the cities of Chesapeake, Suffolk and Virginia Beach.

Carwile's 484-acre operation depends on forages. His 75-cow operation uses corn silage as the basic forage with hay, pasture and grain as supplementary feed for a balanced feeding program. New varieties, practices, techniques and improved hay storage have helped improve the operation's efficiency during a period of rising costs.

In addition to 75 dairy cows and 81 heifers and calves, he is starting a small beef herd. The use of round hay bales and improved storage has helped his feeding program.

Nine acres of alfalfa were added in recent years to increase hay acreage to 80. This is in addition to 70 acres of corn silage. Corn silage last year yielded 20 tons per acre.

Improved practices used by Carwile include weed, "insect" and disease control, no-till corn, contour farming, re-established pastures, strip crop rotation, rotation of grass and row crops, sod waterways, tile drainage in unproductive areas of wet fields, liming and fertilization according to soil sample analyses, efficient silage storage and feeding, planting different varieties of corn in accordance with maturity, an improved milking parlor and better methods of storage and feeding the large hay bales.

The Carwiles' Creekview farm on Rt. 1, Cullen, includes 150 acres of cultivated cropland, 70 acres of hayland, 80 acres of improved pasture and 184 of woodland. There also are 30 acres of cropland and 10 acres of hayland that are rented.

Carwile said improvements in his forage operation have come about because of no-till planting, contour farming, planting different varieties of corn, rotation of grass with crops and less double cropping.

He is a member of the Centenary United Methodist Church, Charlotte County Farm Bureau and the Southside Milk Producers Association.

Carwile will explain his operation at the Appomattox meeting. In addition, he and the other three area forage winners in the state will get additional recognition and another opportunity to talk about their forage operations at the Thursday, Mar. 1, annual conference of the Virginia Forage and Grasslands Council at the Ingleside Red Carpet Inn at Staunton.

All of the meetings are sponsored by the council and the Virginia Cooperative Extension Service.

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Times-Virginian

BUSINESS

Secretary seminar slated

Lily B. Moskal

Tuesday, March 6, the Professional Secretaries International, Lynchburg Chapter, will hold its Annual Seminar at the Burton Center of Lynchburg College with registration beginning at 5 p.m.

Lily B. Moskal, C.S.P. (Certified Speaking Professional) with Success Seminars, Louisville, Kentucky is the guest speaker. She is one of the most dynamic, audience captivating speakers in the country. Her speaking engagements range from keynoting conventions to conducting seminars and workshops covering a variety of related subjects including salesmanship, developing management and communicative skills, reaching one's highest potential through personal development. Honors to her credit include Who's Who in American Women, Outstanding Communicator, New Orleans Woman of the Year, one of four speakers from the U.S. chosen to speak in Singapore and Kuala Lampur, Malaysia.

The theme for this year's seminar is, Positive Thinking – A Head Start Program. For further information contact Sylvia Fleshman, Seminar Chairperson at 352-8049, or Karen Jordan, Registration Chairperson at 847-1496. Registration is $14.00 and will be accepted to capacity or through Feb. 24. Only the first 500 to register can be accomodated.

Construction seminar set

The Distributive Education Department of Appomattox County High School is now accepting registration for their "Understanding Home Construction" seminar.

This class is designed to give the student a better understanding of Architecture and Construction. Topics to be covered include present day designs and trends, terminology, basic construction, blue prints and their use, and economics of housing layout and construction.

This 3-hour seminar will be held Feb. 27 at 7 p.m. Room 305 of the high school. The cost is $3.00 person.

For more information or to register for the class, please call Mr. John McHale, ACHS Marketing & Distributive Education Coordinator, at 352-5317 or Mr. R. B. Carter, Director of Vocational Education at 352-8251.

Rescue squad gets 62 calls

The Appomattox County Rescue Squad responded to 62 calls during the month of January, traveling 2,552 miles and expended 279½ man-hours.

Following is a breakdown of calls: passed out, 1; Chest pains, 4; fall, 3; miscellaneous, 13; seizure, 3; abdominal pain, 4; transport, 11; stroke, 3; auto wreck, 3; D.O.A., 2; breaking difficulty, 7; choking, 1; overdose, 2; maternity, 2; insulin shock, 1; stand-by, 2.

SS planning meeting

Members of Southern States Cooperative's local boards and committees agricultural workers and retail managers will attend a regional board meeting to be held by the cooperative at Longwood College-Lankford Building in Farmville on February 15. Invited to attend from this area are the elected representatives of Coleman and Sons, Inc., Appomattox.

Also attending the session will be a number of guest young farmers from this area.

A total of 37 of these regional meetings will be held by Southern States over a five-state area. The cooperative serves farmer-members who live in Virginia, West Virginia, Maryland, Delaware and Kentucky.

Eldridge W. Sanderson of Cartersville, a member of the cooperative's 15-man board of directors, will preside at the session. Registration for the meeting will begin at 9 a.m.

Featured at the session will be a presentation entitled "Outlook for 1984 and Beyond." J. E. Coleman and E. W. Scharf, directors of merchandising, of the cooperative will take a look at what the future holds for agriculture. His projections are based on in-depth economic research and informaiton from authoritative sources. Coleman and Scharf will also present the financial report for the first 6 months of the co-op's current fiscal year.

The local board and committee members also will view a videotape discussion by members of Southern States's senior management team on how farmers and their cooperative can best meet the tough challenges ahead.

The meeting will adjourn following lunch provided by the cooperative.

MarvinBrown honored after 20 years of service

Marvin W. Brown, Forestry Road Foreman, Virginia Division of Forestry, retired Feb. 1, 1984 after 20 years of service. Employed on Feb. 1, 1964 by Virginia Forestry Service, Brown began his service under L. E. Beasley's supervision and one year later became Roads Foreman.

Brown continued his work under the supervision of E.R. Shelton and traveled all over the state for the next years until he retired.

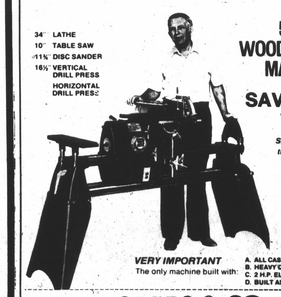
Brown, better known to everyone as Bill, was honored on Saturday night with a surprise dinner given at Maude's Restaurant in Appomattox.

Family and members of the Virginia Division of Forestry were present, representing many areas of our state.

He was presented with many nice and useful gifts after the meal.

Jim Garner, state forestry, presented Mr. Brown with a certificate of appreciation from the Commonwealth of Virginia for unselfishly giving his time, energy and talent in the endeavor to protect and improve the forests of Virginia.

Brown is married to the former Jean Ferguson Lucado and they reside in Appomatox. Mrs. Brown was presented with a corsage to wear, flowers, gifts of crystal and silver from the employees of the Virginia Divison of Forestry.



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Calendar

TOPS meets every Thurs.

THURSDAY, FEB. 9

The Take Off Pounds Sensibly (TOPS) Club meets every Thursday night at 6:30 p.m. at Central Fidelity Bank. The public is invited to attend.

Blood pressure check set

SATURDAY, FEB. 11

Pamplin VFW Post 10497 will sponsor blood-pressure check at the old Pamplin School building, from 2 p.m. to 4 p.m. The public is invited to come and get a check-up, and there is no charge.

Oakville Club sets meeting

TUESDAY, FEBRUARY 14

The Oakville Home and Garden Club will meet Tuesday afternoon at 1:30 in Oakville School.

Mrs. Claudia Moore, program chairman, assisted by Wynn Bowman, will give a demonstration on pruning shrubbery. Members may exchange plants.

Hostesses are Mrs. Kathleen Richardson and Mrs. Lucille Lewis. All members are requested to be present.

School Board plans meeting

WEDNESDAY* FEB. 15

The Appomattox County School Board will meet at 3:30 p.m. in the Appomattox Middle School Library. The main item of business on the agenda will be consideration of the school board's budget for 1984-85.

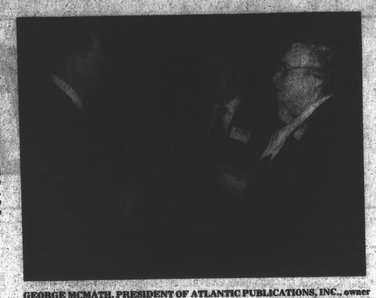
Mt. Airy

Because of weather conditions, last Friday's business meeting was canceled. The Mt. Airy business meeting will be held Thursday evening (Feb. 9) at 7 p.m.

The Usher Board will meet Saturday, Feb. 18 at 6 p.m. All members are asked to be present.

At 8 p.m. Feb. 19, the Faithful Five will be in concert at Mt. Airy. This event will be sponsored by the Young Adult Choir.

Pray without ceasing
God hears what you say.
From the moment you rise
to the close of the day.
Don't think for a moment
That he turns a deaf ear
Trust and have faith
And you'll never know fear.
Have a good week.



GEORGE McMATH, PRESIDENT OF ATLANTIC PUBLICATIONS, INC., owner of THE TIMES—VIRGINIAN is shown with Bob Miner (center), of Pamplin and his wife, Grace Miner, (right), at last Thursday's reception for the heads of all civic organizations in the county, held at the Heritage Inn. (Photo by Allen Austin)

St. Luke news notes

After traveling through snow, wind and rain on the trip from Richmond to preach the regular worship service at St. Luke Baptist Church Sunday, the Rev. Jones was delighted to find the sun shining and calm weather at the church.

Many friends from the Sharon Baptist Church in Farmville were present, and the Senior Choir offered music. The Rev. Jones preached a soul-stirring sermon, "Putting Christ at the Center of Your Life." The Rev. Alvin Jones was also present.

A prayer goes out for Mrs. Margaret Forst of Promise Land Church.

The Rev. R. Jones was dinner guest of Deacon and Mrs. Milton Nowlin Sunday.

The Cornerstone Baptist Sunday School Union had its first meeting of the year with the Mt. Lyle Church School. The Rev. Evans is pastor there. Vice President, Deacon D. Moore was in charge.

The senior citizens of St. Luke will meet in the home of Mr. and Mrs. Tafft Hunt Feb. 13.

GIANT GRACE SALE

SAT., FEB. 11 8 a.m. til ??

USED CARS & TRUCKS

BILL BURKE, GENERAL MANAGER of LAWSON FORD, invites you to the LARGEST USED CAR & TRUCK SALE ever assembled under one roof. OVER $200,000.00 of used vehicles will be inside our garage and no reasonable offer will be refused. We must make room on our lot. Our selection of used cars and trucks is unbelievable.

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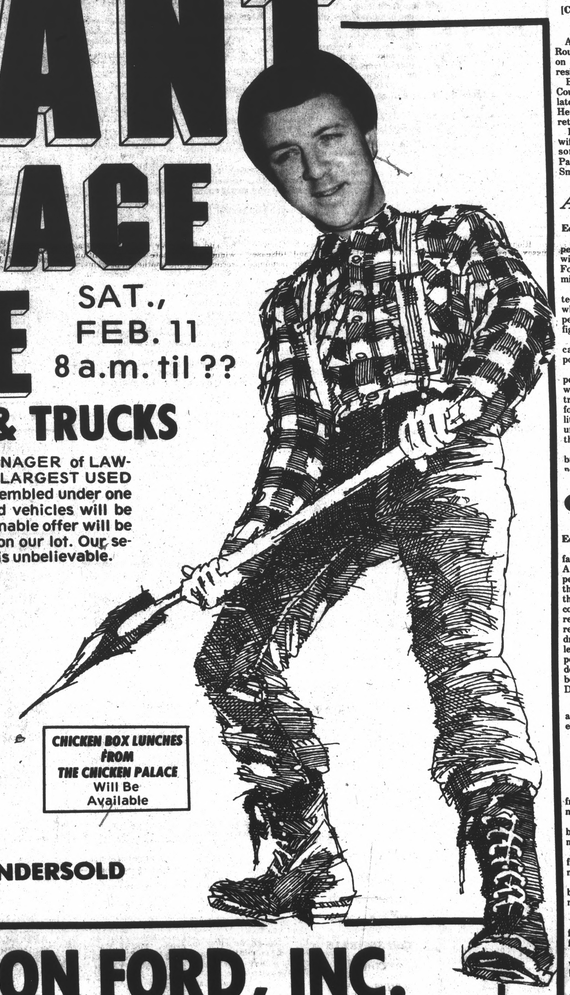

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County Line news

The Rev. David Denny brought a good message to the people at Central Church on Sunday.

Mrs. Linda Cyrus visited Mrs. Elliott Nash Thursday afternoon.

Congratulations to Mr. and Mrs. Ryland Mann. They have a new baby boy, born Jan. 22.

Mrs. Nelson Mann and Mrs. Elliott Nash and Jason Nash visited Mrs. Ryland Mann and baby on Wednesday afternoon.

Mr. and Mrs. David Carson, Susan and Ryan visited Mr. and Mrs. Richard Nash Sunday afternoon.

Mrs. Twyman Nash and Todd visited Mr. and Mrs. Lacey Sharp Sunday afternoon.

Mr. and Mrs. Alex Cyrus visited Mr. and Mrs. Emery Mullins Sunday night.

Mr. and Mrs. Robert Mullins and Sheila and Paul Mullins visited in this home Sunday afternoon.

Mr. and Mrs. Pete Banton and Phillip and Mr. and Mrs. Paul Mullins were supper guests of Mr. and Mrs. Emery Mullins on Friday night. The occasion was Mrs. Virginia Banton's and Paul Mullins' birthdays.

Mrs. Kathy Evans and girls visited Mr. and Mrs. Pete Banton and Phillip Saturday.

Mike Mann visited Jeff and Ray Conner Sunday afternoon.

Mrs. Nannie Lively is in the University Hospital in Charlottesville, where she underwent surgery. We wish her a speedy recovery.

Let's remember the sick in our prayers. There are so many.

Promise Land

"We are only as strong as that to which we commit ourselves. Committed to the Lord we will survive as long as He survives, and that is forever."

We extend an invitation to you to worship with us on Sunday, Feb. 12, 1984, at 10 .m. for Sunday School and 11 a.m. for the regular worship service.

Congratulations go to Mr. Durnell Evans and Miss Wanda Forrest who were married on Saturday, Feb. 3, 1984 in the Virginia Baptist Hospital Chapel. We wish for the both of them a wonderful life together.

Mrs. Margaret Forrest would like to thank each and everyone for their prayers, visits and cards while she has been in the hospital.

On Sunday, Feb. 19, 1984, the Promise Land Sunday School will be electing new officers for the year. We would like to see all members and would like to have new members to come.

Let us remember the sick and shut-in.

Obituaries

[Continued from page 4]

Alex Jones Smith

Alex Jones Smith, 77, of Route 1, Appomatox, died Wednesday, Feb. 6, 1984 at his residence.

Born in Charlotte Funeral services will be County, he was a son of the conducted at 2 p.m. late Charlie and Mary Wednesday, (today), from Henrick Smith. He was a Robinson Funeral Home. retired farmer. Burial will be in Midway

He is survived by his Baptist Church cemetery. wife, Evie Lee Smith; two Charlotte County. sons, Paul H. Smith, Robinson Funeral Home Pamplin and Charles A. is in charge of the Smith, and three daugh- arrangements.

Esther Smith

Mrs. Esther Smith of Appomattox, and Frances Haire of Abilene, Texas; 19 grandchildren and 17 great-grandchildren.

Rosa Guill and

A blood donor

Editor:

A blood donor is good for babies who need a comp- people who go through lete change of blood windshields and red lights. supply. For people having For somebody with leuke- open-heart surgery. For mia. cancer patient. For people

For people being opera- with a severe case of ted on. For barefoot kids hepatitis. For kids who fall who aren't careful. For out of trees or whatever. people into feudin' and For anybody with bleeding fightin'. ulcers. For people in the

For hemophiliacs so they wrong place at the wrong can be as normal as time. For the very tired possible. with severe anemia. For

For daredevils. For people who run into things. people undergoing dialysis For people who are in a lot- while waiting for a kidney worse shape than most transplant. For people who people you know. fool around with guns. For A blood donor is good for little kids who manage to life. uncap a bottle of some- (Reprinted from Dear thing poisonous. Abby Column.)

For people who are Sincerely, burned pretty bad. For Alice Martin, Chairman new mothers needing a Blood Services transfusions. For new

On recreation

Editor:

The only recreational facility in Appomatox is A.J.'s Skateworld. Older people care not to trust their luck on eight wheels that they really have no control of. Some kind of recreational facility would really solve some teenage drinking and driving problems as well as for older people who have nothing to do but drink alcoholic beverages at the Dew Drop Inn.

If we could stop building auto-parts stores long- enough, people would realize the need for recreation in Appomattox. As of now, Appomattox has five auto-parts stores. I think this is a little too many. If money is that plentiful, spend it on something that the town of Appomattox could appreciate. Perhaps a bowling alley or even a theatre for the town would really help.

Appomattox really needs some type of recreation even if it means cutting down on excessive auto-parts stores. Try to help the community and it will in turn help you!

Brenda Smith

AMS Menu

Feb. 6 - Corn dog, beans, french fries, vanilla bar, milk.

Feb. 7 - Spaghetti, string beans, applesauce, hot roll, milk.

Feb. 8 - Pork barbecue, french fries, buttered corn, milk.

Feb. 9 - Cheeseburger, beans, pears, brownie, milk.

Feb. 10 - Beans and franks, boiled cabbage, fruit, hot roll, milk.

Feb. 13 - Pork & Gravy, whipped potatoes, pears, hot roll, milk.

Feb. 14 - Fish, macaroni & cheese, mixed greens, hot roll, milk.

Feb. 15 - Hamburger patti in gravy, mixed vegetables, hot roll, milk.

Fe. 16 - Pig-in-Blanket, buttered corn, fruit, milk.

Feb. 17 - Beef-a-roni, applesauce, string beans, hot roll, milk.

Feb. 20 - Sausage patti, apple stick, black-eye peas, hot roll, milk.

Feb. 21 - Chuckwagon, macaroni & cheese, string beans, fruit, hot roll, milk.

Feb. 22 - Vegetable soup, crackers, grilled cheese, brownie, milk.

Feb. 23 - Fried chicken, whole potatoes, string beans, hot roll & milk.

Feb. 24 - beef barbecue, beans, potato chips, cookie, milk.

Feb. 27 - Hot dog, french fries, mixed vegetables, peach cobbler, milk.

Feb. 28 - Chili beans, slaw, applesauce, roll, milk.

Feb. 29 - Turkey and gravy, green peas, whipped potatoes, hot roll, milk.